



How a UK Logistics Company Achieved a 50% Cost Reduction with Payroll Outsourcing

Highlights

- 1 **50%+ reduction** in bookkeeping costs
- 2 **92% decrease** in unapplied cash
- 3 **Paperless office** via an online document system
- 4 **Management reporting** delivered within 10 working days



+44 24 7610 3333



www.corientbs.co.uk



The Techno Centre, Puma Way, Coventry, CV1 2TT, United Kingdom

Introduction

A London-based logistics company offering global relocation services was caught in a cycle of inefficient processes and delayed decision-making. Despite their rapid expansion, their back-office operations were riddled with manual bottlenecks, mounting paperwork, and outdated accounting practices.

That's when **Corient** stepped in — not just as a service provider, but as a strategic partner in transforming their finance function.



The Initial Problem: What Went Wrong?

Running a fast-paced logistics business meant every decision had cost implications — and the lack of timely, accurate financial data made this difficult. The client struggled with:

- **Delayed management reporting** often arrives weeks too late to be actionable.
- **Duplicate invoices** are being booked and occasionally paid twice.
- **Cost centres are misaligned** with actual job expenses.
- Long hours wasted **searching through physical documents**.
- Poor **cost visibility** on a per-job basis makes profitability tracking a nightmare.

They realised the manual handling of finance tasks was holding them back — they needed to modernise or risk operational stagnation.

Corient's First Solution: The Fix

The Corient team began with a comprehensive evaluation of the company's **finance and accounting** structure, identifying key friction points and areas for immediate optimisation.

They first **cleared the accounting backlog** and cleaned up the books, bringing them in line with actual cash flow and job performance.

Next, Corient introduced a **monthly management reporting framework**, enabling the leadership team to make quicker, data-driven decisions. Reports were delivered consistently within **10 working days**, providing clarity and eliminating end-of-month surprises.

To address the physical documentation issues, Corient implemented a **paperless office system**. All financial records were digitised and stored in an **Electronic Document Management System**, offering the team easy access from anywhere — a significant step toward operational efficiency. Learn more about our [accounting outsourcing services](#) that power such transformations.



The New Problem: A Surprise Roadblock

Just when things seemed under control, a recurring issue reappeared — **duplicate invoice entries**. Despite cleaner records and a digital document system, duplicate payments were still slipping through due to overlapping responsibilities and human error.

This unexpected glitch called for a more innovative solution — one that would detect errors before money left the account.

Corient's Second Solution: Fixing the New Problem

Here's how Corient addressed this surprise challenge with a structured, tech-enabled approach:

Step 1: A Custom Duplicate Detection Tool – **They built a “suspected duplicate” analysis tool that scanned entries daily and flagged anomalies before payment approval.**

Step 2: Improved Job Cost Tracking – **Corient restructured how expenses were coded, ensuring each cost was** accurately mapped to the right cost centre and job.

Step 3: Daily MI Reporting – **They rolled out** daily Management Information (MI) reports, **offering instant insights into** cash flow, outstanding invoices, **and suspected duplicates.**

Step 4: Tackling Unapplied Cash – **By identifying and allocating previously unlinked payments, Corient** reduced unapplied cash by 92%, **freeing up working capital and improving supplier relationships.**

For companies in similar scenarios, adopting technological services for business like these can dramatically reduce manual errors and improve profitability.

OUTCOME



The Final Outcome: A Success Story

The improvements were nothing short of transformational:

- **Bookkeeping costs** were cut by over **50%.**
- **Monthly management reports** became a reliable part of operations.
- All documents were stored and accessible via a **paperless system**, reducing admin hours.
- Duplicate payments were almost eliminated.
- The year-end process became smooth and predictable — with **no surprises.**

What the Client Said



"We now have complete control over our financial operations. Corient didn't just clean up our books — they gave us the clarity to scale with confidence."

Key Takeaways: Why This Matters for Businesses

This case shows that operational bottlenecks — no matter how deep-rooted — can be solved with **strategic outsourcing and innovative technology**. Whether it's reducing manual errors, speeding up reporting, or building a paperless ecosystem, the right approach transforms finance from a burden into a competitive advantage.

Efficiency isn't just about speed — it's about getting the correct data, at the right time, in the proper format.