



**CORIENT ENABLES CARE HOME TO  
GROW EBIDTA PERCENTAGE BY 42%**



# CLIENT BACKGROUND



A CARE HOME GROUP  
WITH MORE THAN 16  
CENTRES



WHILE THERE WAS A  
BOOKKEEPER, GETTING  
MANAGEMENT  
ACCOUNTS ON MONTHLY  
BASIS WAS NOT POSSIBLE



COSTS WERE NOT  
ALLOCATED BETWEEN  
CENTRES THUS MAKING IT  
DIFFICULT TO ASSESS  
CENTRE WISE  
PERFORMANCE



CLIENT WAS NOT SURE IF  
THEY ARE MEETING BANK  
COVENANTS DUE TO LACK  
OF TIMELY ACCOUNTS



TRACING BACK COSTS  
WAS DIFFICULT AS  
INVOICES WERE STORED  
IN PHYSICAL FORM

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Capability to Manage End to End Accounts

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Service Level Agreements- Real Time Accounting and Month End Management Reporting

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Rich experience, capability and specialisation in managing finance function for Care Home

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Reduction in costs by over 45%

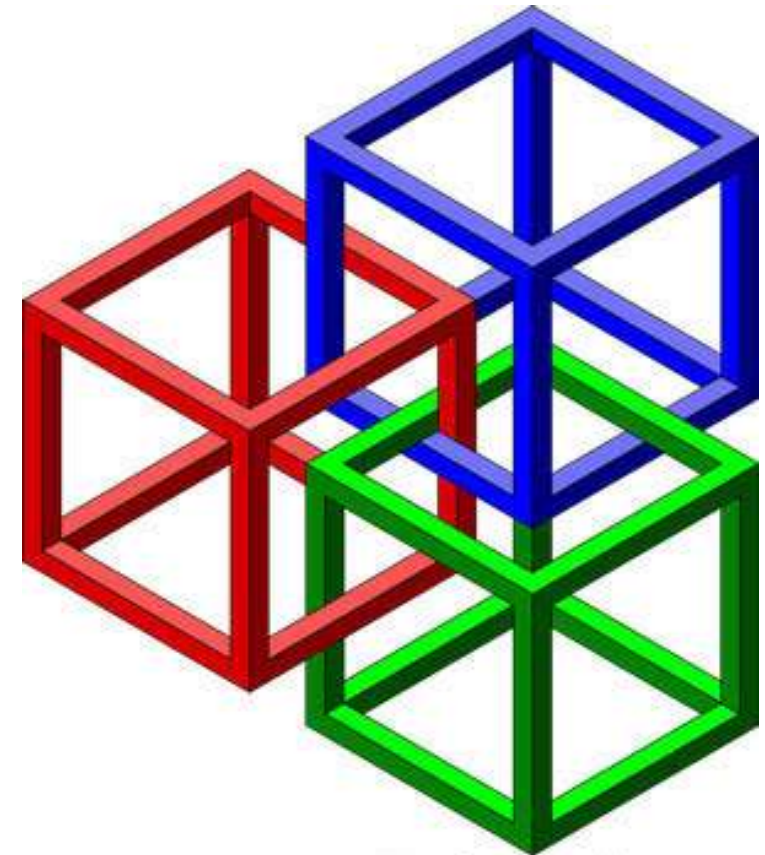
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Ability to develop KPIs for each home and track them on monthly basis



WHY CLIENT CHOOSE US

# CORIENT FRAMEWORK



# STEPS TAKEN BY CORIENT



Cleaning up books of accounts



Develop Management Reporting and Analytics Template



Making Accounting Process Paperless



Daily follow up to ensure accounts are maintained on real time basis



Monthly Management Accounts and Review Call with Finance Director



# RESULTS DELIVERED



Growth in EBIDTA Margin by 42%



Paperless Environment



Meeting Bank covenants successfully and renew and increase loan amounts for further expansion



Able to reward Centre Managers based on performance



## WHAT CLIENTS SAY

“Using Corient Business Solutions to manage our accounting function has not only saved us cost but it has also brought tremendous improvements to our accounting process. We now get monthly Management Accounts within days of the month end, with analysis across all cost centres something we never had previously. The ‘Management Dashboards’ give us an up to date snapshot of all the vital information we need to run our business effectively. The team at Corient understand our industry and business needs well. They are very supportive and proactive in delivering what they promise.”

**CHRIS**

**CARE HOME GROUP, BIRMINGHAM**

“Corient has been dealing with my books for couple of years and they are hands on and understand the care sector well. The team is professional and approachable. I get to see the Management Accounts on time. Overall I am very impressed with the friendly, reliable and high quality service provided by Corient and would have no hesitation in recommending their services to other businesses.”

**MAX**

**DIRECTOR- CARE HOME GROUP**



**ENABLING  
BUSINESSES BECOME  
*NEXGEN* ENTERPRISES**



**CORIENT**

Customer Oriented Company